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for intelligent business decisions™

Year-End 2015 Canadian Life/Health/Fraternal Insurance Summary Results

2016

www.msaresearch.com

Summarized Year-End 2015 Canadian Life/Health/Fraternal Insurance Results

Dollar amounts in thousands of Canadian Dollars.

Released March 21, 2016

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MSA Code	Company	Group	Net Premiums	YoY% Change	Total Revenue	YoY% Change	Benefits and Expenses	YoY% Change	Net Income	YoY% Change	Comprehensive Income	YoY% Change	MCCSR or TAAM Ratio
LHC001	ACE INA Life Insurance	Chubb	48,925	-2%	52,043	-9%	33,737	-2%	13,352	-20%	12,740	-25%	237.01
FLC001	ACTRA Fraternal Benefit Society		13,436	8%	22,787	6%	20,523	-7%	2,264	577%	-514		393.34
LHB002	Aetna Life Insurance Company		10,771	469%	13,242	221%	9,946	429%	2,903	40%	2,828	-19%	2183.17
LHB039	Allianz Life Insurance Company of North America		227	-2%	1,411	-4%	304	130%	1,072	-8%	881	-17%	1453.14
LHC002	Allstate - Allstate Life Insurance Company of Canada	Allstate	0		57	0%	44	-4%	9	13%	12	-61%	373600
LHB004	American Bankers Life Assurance Company of Florida		16,477	-60%	21,809	-55%	9,484	-72%	9,555	-13%	9,555	-13%	234.41
LHB006	American Health and Life Insurance Company		12,697	-6%	13,908	-4%	4,867	-3%	6,658	-3%	6,711	-10%	589.66
LHB005	American Income Life Insurance Company		105,874	7%	117,936	7%	74,136	-21%	43,749	167%	34,773	11%	219.22
LHC055	Assurant Life of Canada		246,597	6%	294,681	-25%	279,306	-25%	11,440	-17%	11,440	-17%	180.53
LHC069	Aurigen Reinsurance Company		46,396	3%	57,564	7%	59,421	1%	-2,440	34%	-3,027	-369%	255.57
LHB015	AXA Equitable Life Insurance Company		5,009	-33%	6,745	-27%	2,095	-74%	3,333	244%	4,060	19%	429.94
LHC004	Blue Cross Life Insurance Company of Canada		274,852	7%	299,498	-1%	288,645	-2%	8,103	22%	2,194	-77%	201.44
LHC003	BMO Life Assurance Company	BMO	680,369	-22%	842,235	-42%	702,226	-46%	104,944	-32%	117,780	-19%	235.2
LHC005	BMO Life Insurance Company	BMO	707,822	-22%	870,263	-41%	711,989	-46%	118,574	-8%	131,586	8%	236.49
LHB090	British Insurance Company of Cayman		45,747	33%	58,749	42%	38,496	-29%	19,776	250%	19,697	250%	331.42
LHB010	General Re Life Corporation	BRKA	1,902	21%	1,994	19%	1,259	55%	735	-15%	735	-15%	278.19
LHC010	Canadian Premier Life Insurance Company	Aegon	97,344	-4%	110,008	-3%	87,598	-19%	16,449	305%	16,018	127%	290.25
LHP005	Capitale Grp - Capitale assureur de l'administration publique Inc. (La)	Capitale Grp	1,853,733	6%	1,998,637	-7%	1,937,580	-6%	40,135	-41%	27,840	-31%	
LHC032	Capitale Grp - Capitale Financial Security Insurance Company (Ia)	Capitale Grp	89,527	0%	115,422	-23%	100,409	-24%	11,954	-8%	9,206	-20%	295.3
LHC006	CIBC Life Insurance Company Limited		41,655	-5%	42,978	-4%	31,614	168%	8,338	-66%	8,289	-66%	964.71
LHC022	CIGNA Life Insurance Company of Canada		141,794	142%	155,596	140%	131,005	151%	17,869	96%	17,833	84%	271.82
LHB011	Combined Insurance Company of America		120,710	0%	135,603	0%	76,079	-15%	21,830	-49%	22,531	-56%	368.36
LHC012	CompCorp Life Insurance Company		0		0		62	5%	-62	-5%	-62	-5%	
LHB012	Connecticut General Life Insurance Company		1,887	-34%	24,571	62%	16,264	66%	6,912	40%	4,708	-21%	324.97
LHC013	Cooperators - Co-operators Life Insurance Company	Cooperators	886,328	-9%	1,063,143	-22%	1,008,408	-23%	16,261	-37%	36,025	-49%	237.4
LHC015	Cooperators - CUMIS Life Insurance Company	Cooperators	278,474	0%	300,997	-7%	282,033	-6%	13,641	-10%	12,873	-36%	295.06
FLB003	Croatian Fraternal Union of America		408	-3%	898	-2%	1,091	-13%	-193	42%	-193	42%	252.05
LHP003	Desjardins Financial Security Life Assurance Company		4,063,094	4%	5,427,545	-15%	4,884,802	-19%	337,768	31%	426,528	32%	
LHC016	E-L Financial - Empire Life Insurance Company (The)	E-L Financial	835,216	-4%	1,275,629	-33%	1,141,679	-36%	107,293	9%	89,638	-36%	200.82
LHB016	Employers Reassurance Corporation		198,457	5%	232,638	4%	182,441	33%	44,783	-36%	45,585	-67%	251.84
LHC017	Equitable Life Insurance Company of Canada (The)		556,194	7%	661,949	-12%	594,612	-14%	53,800	3%	45,586	-20%	216.24
FLC007	FaithLife Financial		20,340	-9%	33,902	-34%	33,114	-34%	522	-31%	-2,729	-350%	218.74
LHC038	Foresters - Foresters Life Insurance Company	Foresters	99,143	5%	138,023	-45%	112,560	-53%	19,821	90%	19,570	57%	230.55
FLC006	Foresters - Independent Order of Foresters (The)	Foresters	888,327	17%	1,333,138	-24%	1,174,311	-29%	124,113	21%	385,201	72%	428.44

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LHB019	GAN Assurances Vie Compagnie française d'assurances vie mixte		58	-38%	278	-76%	-1,995	-193%	2,426	355%	2,426	355%	0
LHB020	General American Life Insurance Company		253,761	3%	317,408	-27%	265,030	50%	97,967	-54%	97,967	-54%	823.2
LHB021	Gerber Life Insurance Company		2,977	-1%	4,360	3%	4,245	-25%	161	117%	303	-71%	574.58
LHC071	Giraffe & Friends Life Insurance Company		209	294%	310	-74%	2,507	-21%	-2,197	-11%	-2,197	-11%	6942.47
FLC005	Grand Orange Lodge of British America (The)		1,876	7%	2,895	-38%	2,897	-45%	-97	77%	-436	-49%	210.14
LHC008	Canada Life Assurance Company (The)	GWL	7,397,267	11%	10,527,036	-35%	8,692,416	-40%	1,607,767	11%	2,572,793	69%	260.35
LHC007	Canada Life Insurance Company of Canada (The)	GWL	1,546,270	11%	1,909,374	-20%	1,764,097	-24%	101,066	65%	100,701	59%	303.19
LHC020	Great-West Life Assurance Company (The)	GWL	21,105,651	17%	26,984,361	-16%	23,828,365	-18%	2,698,728	4%	3,872,909	46%	238.39
LHC024	London Life Insurance Company	GWL	8,595,948	33%	10,589,521	12%	9,944,129	14%	511,736	-5%	684,008	17%	225.79
LHB091	Hannover Re (Ireland) Limited Canadian Life Branch				645		3,404		-2,759		-3,081		26979
LHB022	Hartford Life Insurance Company		1	0%	100	-38%	1,002	396%	-903	-2158%	-995	-1231%	1240.66
LHP001	Industrial Alliance Insurance and Financial Services Inc. (See Profile Notes)	IA	5,391,338	6%	7,432,436	-19%	7,011,098	-20%	386,361	-11%	422,356	-5%	
LHC031	ivari		401,292	4%	746,852	-49%	835,702	-39%	-55,029	-184%	-52,086	-133%	202.62
FLB004	Knights of Columbus		194,970	-4%	308,032	-27%	327,351	-23%	-19,319	-1054%	-28,407	-188%	639.84
LHB027	Liberty Life Assurance Company of Boston		670	11%	924	0%	950	-54%	-26	98%	92	109%	352.98
LHB028	Life Insurance Company of North America		12,530	119%	14,350	90%	22,942	177%	-5,991	-876%	-6,171	-6528%	225.63
LHC025	Manulife - Manufacturers Life Insurance Company (The)	Manulife	15,198,125	-11%	33,049,526	-37%	30,776,900	-36%	2,051,671	-45%	6,677,031	16%	223.27
LHC026	MD Life Insurance Company		0		26,775	-3%	21,853	-8%	3,613	33%	3,610	32%	2928.37
LHB033	Metropolitan Life Insurance Company		0		2,619	6%	472	-54%	2,025	249%	2,375	-36%	50439
LHB035	Munich Reinsurance Company (Life Branch)		8,401,807	1%	8,650,814	-3%	8,291,362	-3%	304,061	-8%	308,540	-25%	217.09
LHB038	New York Life Insurance Company		45,751	3%	98,550	32%	49,476	8%	47,581	79%	43,434	22%	677.05
FLB006	Order of United Commercial Travelers of America (The)		227	-7%	506	-6%	558	-30%	-37	86%	-81	-276%	670.74
LHB087	Partner Reinsurance Company Ltd.		15,749	-31%	21,023	-53%	16,702	-48%	4,936	-42%	4,936	-42%	437.05
LHB023	Pavonia Life Insurance Company of Michigan		14,101	-21%	16,123	-21%	11,412	147%	-1,530	-117%	-2,230	-123%	457.48
LHB042	Phoenix Life Insurance Company		0		115	58%	88	-54%	-52	-27%	-10	-104%	226700
LHC033	Primerica Life Insurance Company of Canada		113,994	12%	190,189	12%	141,759	41%	35,185	-30%	34,487	-36%	460.79
LHB009	Principal Life Insurance Company		0	-100%	862	15%	2,487	2%	-1,625	3%	-1,625	3%	747.52
LHC023	RBC - RBC Life Insurance Company	RBC	1,364,619	21%	1,862,986	-10%	1,729,676	-10%	103,147	-17%	92,396	-27%	225.1
LHC034	Reliable Life Insurance Company		1,393	-97%	2,446	-95%	2,358	-95%	64	106%	64	106%	505.67
LHB040	ReliaStar Life Insurance Company		-5,255		-3,532	-287%	-4,368	-1029%	836	-63%	-654	-118%	1289.23
LHC021	RGA Life Reinsurance Company of Canada		206,634	7%	634,970	-48%	436,454	-50%	144,897	-42%	144,113	-42%	270.7
LHB046	SCOR Global Life		268,610	163%	283,880	138%	220,309	110%	47,048	332%	48,350	40%	206.04
LHC019	Scotia Life Insurance Company		57,525	4%	69,167	4%	31,810	10%	28,120	4%	29,521	2%	915.82
FLC010	Sons of Scotland Benevolent Association		1,397	-3%	2,057	-21%	2,487	-2%	-474	-1088%	-492	-715%	365.77

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LHB085	Standard Life Assurance Limited		0		565	-25%	556	-20%	9	-85%	9	-85%	652700
LHB086	State Farm International Life Insurance Company Ltd.		0	-100%	90,071	-54%	11,132	-95%	94,244	515%	33,294	98%	3020400
LHC036	Sunlife - Sun Life Assurance Company of Canada	Sunlife	10,226,566	5%	15,445,638	-28%	13,345,633	-32%	1,789,134	15%	2,869,203	28%	240.31
LHC067	Sunlife - Sun Life Insurance (Canada) Limited	Sunlife	1,575,311	-20%	1,971,217	-37%	2,011,001	-33%	-51,358	-136%	-90,789	-158%	197.23
FLB007	Supreme Council of the Royal Arcanum		188	54%	757	1%	604	-28%	144	245%	144	245%	995.1
LHB031	Swiss Re - Jackson National Life Insurance Company	Swiss Re	18	-22%	274	3%	579	-35%	-305	51%	-51	85%	791.48
LHB051	Swiss Re - Swiss Reinsurance Company (Life Branch)	Swiss Re	100,667	2%	300,948	-65%	263,035	-67%	29,413	-65%	32,675	-62%	203.38
LHC037	TD Life Insurance Company		59,575	12%	94,579	10%	89,891	11%	3,452	-16%	3,511	-11%	270.78
FLC014	Teachers Life Insurance Society (Fraternal)		11,585	1%	13,626	-27%	12,842	-27%	975	-35%	721	-46%	285.11
FLC011	Ukrainian Fraternal Society of Canada		102	-13%	487	-59%	508	-56%	-21	-205%	-21	-205%	444.26
FLB009	Ukrainian National Association		58	5%	446	3%	236	-14%	135	69%	135	69%	1084.31
LHB053	United American Insurance Company		219	-16%	745	-12%	262	-13%	421	-6%	203	-77%	2065.7
LHC070	VSP Canada Vision Care Insurance		96	50%	198	7%	1,224	23%	-1,026	-27%	-1,026	-27%	22092.68
LHC039	Wawanesa Life Insurance Company (The)		105,910	0%	135,945	-28%	132,473	-24%	2,493	-61%	934	-93%	257.46
LHC018	Western Life Assurance Company		129,895	22%	135,928	8%	124,254	8%	8,465	6%	8,130	-5%	279.27
	Industry Totals		74,927,108	3%	111,271,156	-26%	100,853,434	-26%	8,831,222	-16%	15,990,775	15%	

Shaded rows indicates that subsidiary information was not taken into account for industry totals to avoid double counting.

For more information on MSA's double counting prevention system (DCPS) please see www.msaresearch.com/dcps



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for intelligent business decisions™

MSA Research P&C and Life/Health Platforms

Prepare for a brand new experience.

2016

www.msaresearch.com

YOU'VE BEEN UPGRADED!

Prepare for a brand new experience as the MSA Researcher Platforms, essentially tools of the trade, have been completely rethought, modernized and dare we say, revolutionized.

The process of redeveloping the MSA P&C and Life/Health platforms began many months ago with the formation of a senior industry advisory committee consisting of the following individuals. We sincerely thank the committee members for their invaluable insights and advice.

Redevelopment Committee

Here's a quick reference guide of the enhancements so far. We say 'so far' as you will see additional enhancements rolled out over the course of the next few months. We've only just begun.

The next few pages will outline some of the key enhancements that have been made to the MSA software. To experience these new developments and more log in and see them for yourself!



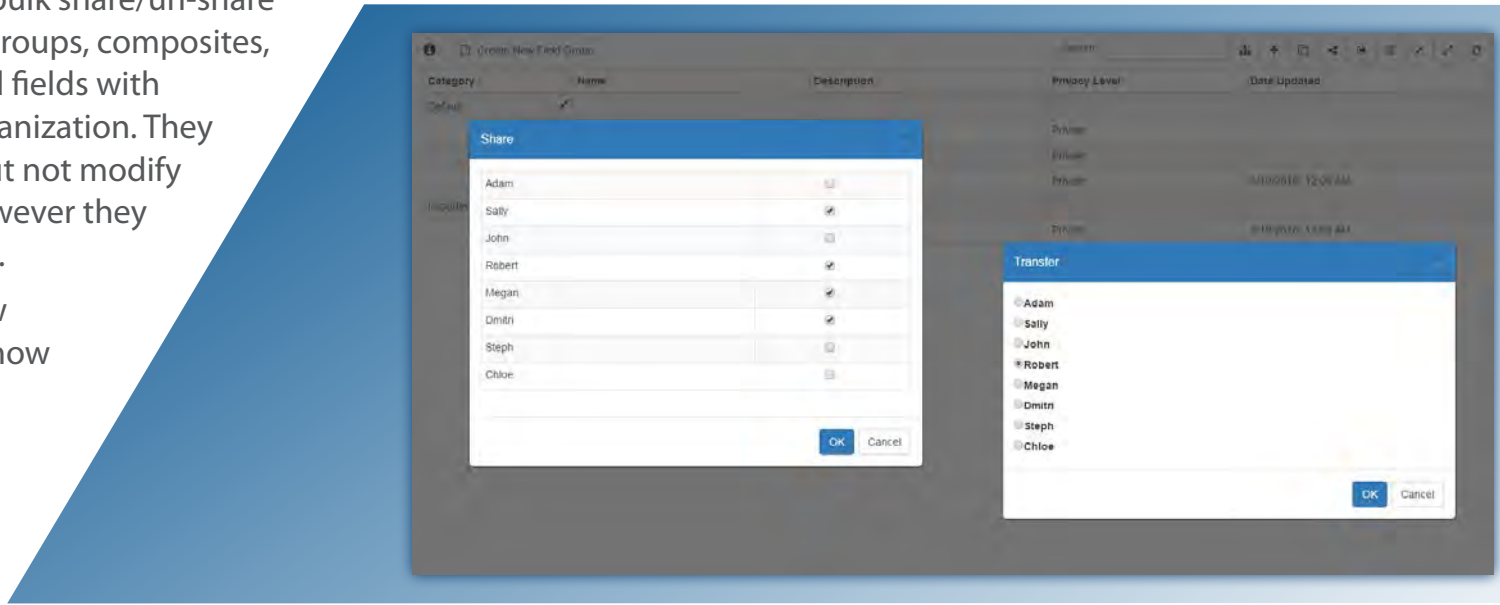
SUMMARY OF NEW FEATURES

- **Interface:**

- Total interface refresh and significantly enhanced usability across all function areas. Navigate as never before. Quickly filter any list to narrow your searches. Organize your objects (Company Groups, Field Groups and Calculated Fields) easily into categories. Batch move them, merge them, copy, share or delete them and much more.

- **Enhanced collaboration features between users - take collaboration to a new level (site license only)**

- **Share:** You can now easily bulk share/un-share objects such as company groups, composites, field groups and calculated fields with colleagues within your organization. They will be able to use them but not modify them (read only basis). However they can make their own copies.
- **Transfer:** Now with the new 'Transfer' feature, you can now yield control of selected objects to colleagues and they can work on them (the objects will be shared back with you on a read only basis).



- Significant under the hood performance and stability enhancements.
- More mobile-friendly features.
- Additional enhancements to roll out over next few months.

Completely new interactive multi-tab, multi-period and multi-dimensional dashboards covering all analytical aspects.

One the next few pages you'll find screen shots from some (but certainly not all) of the tabs. These will give you a taste.

Experience it fully by logging in.

P&C DASHBOARD

Company: Allstate Insurance Company of Canada | Comparables: 1 item selected | 2015.4 | Run

Wawanesa Mutual Insurance Company (The)

Profile | Financials | 10yr Comparatives | **Prov. Splits** | Investments | Reinsurance | Capital | MCT | Reserves | Expenses | LR Heat Map

Direct Written Premiums by Province (2015.4) | All dollar amounts are in C\$1000's

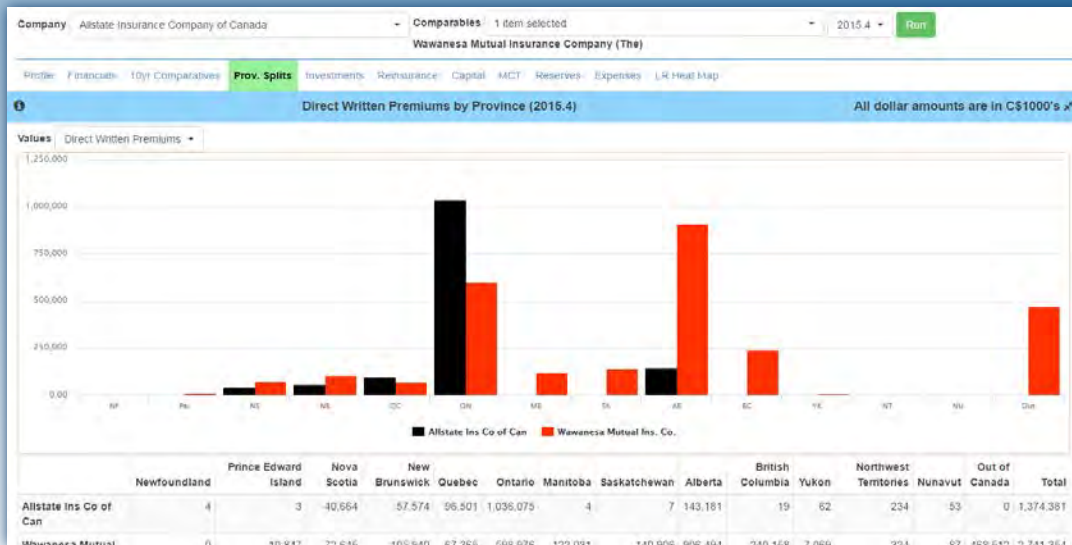
LIFE/HEALTH DASHBOARD

Company: Manufacturers Life Insurance Company (The) | Comparables: 1 item selected | 2015.4 | Run

Sun Life Assurance Company of Canada

Profile | Financials | Key Comparatives | Prov. Splits | Investments | Reinsurance | Capital | Derivatives | Segfund Assets | Actuarial Liabilities | General Expenses | Commissions | **Movement**

Non-Consolidated Death Deductions for Life Individual in Dollars (10 Most Recent Years) | All dollar amounts are in C\$1000's

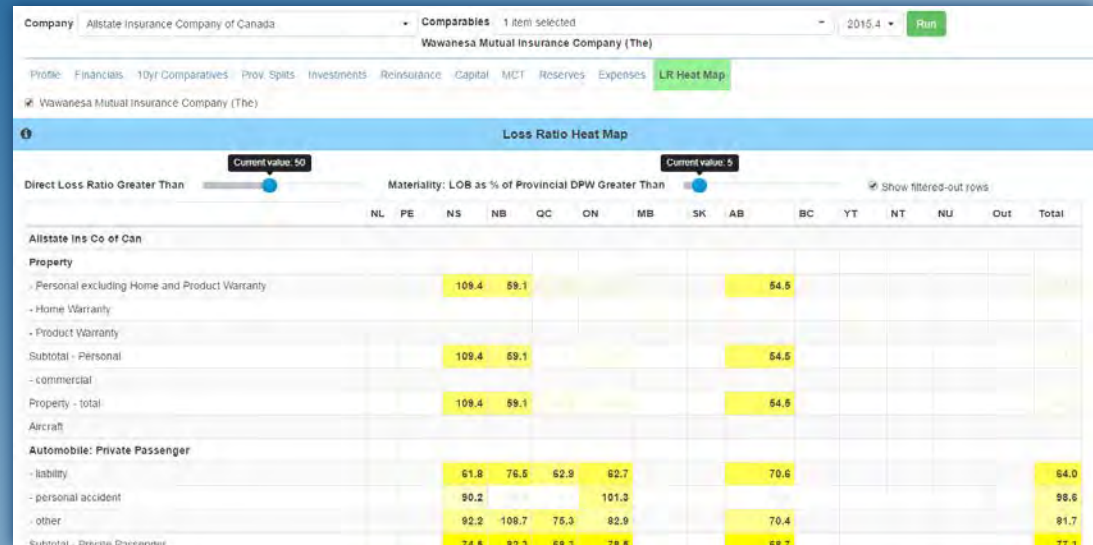


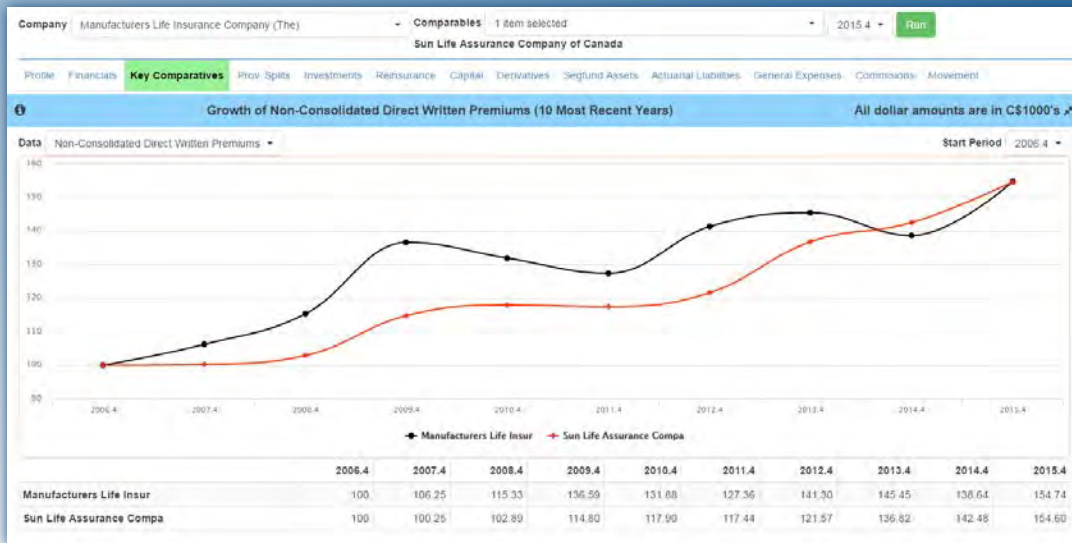
PROVINCIAL SPLITS

Quickly analyze writings across Canada or by province by LOB for up to five companies, benchmarks or composites

Choose up to five companies, benchmarks or composites and quickly analyze loss ratios by LOB by province by using slider filters to dynamically highlight and focus on higher loss ratios for material lines of business. Filter out immaterial rows to swiftly find the hot spots.

LOSS RATIO HEAT MAP





KEY COMPARATIVES

Graphically analyze up to five companies or composites across ten years across an array of metrics such as DPW, Assets, Capital, Benefits

Analyze product sales by line of business for the selected period.

Graphically analyze a wide array of deductions (Death, Maturity, Surrender, Lapse, Lapse Ratio, Payment, Surrender etc. by product in a dollar or number of policy basis for up to five companies or composites.

View movement by product by province for up to five companies or composites.

Analyze changes of in-force business by provinces for the selected period for the selected companies or composites.

MOVEMENT



Company: Intact Insurance Company
 Period: 2014.4
 Page: 67.39 Market Share Report

Intact Insurance Company
 67.39
 2014.4

CONSOLIDATED
 PROVINCIAL AND TERRITORIAL EXHIBIT OF MARKET SHARE

Class of Insurance	Newfoundland & Labrador (01)	Prince Edward Island (02)	Nova Scotia (03)	New Brunswick (04)	Quebec (05)	Ontario (06)	Manitoba (07)	Saskatchewan (08)	Alberta (09)
Subtotal - Personal	06								
- commercial	07	7.43	7.33	13.70	7.81	25.60	13.26	7.14	2.18
Property - total	09	6.16	5.19	17.12	12.53	21.56	11.41	9.41	11.19
Auto	10				0.61	3.09	0.38		0.73
Automobile									
Private Passenger - liability	11	5.95	3.72	15.93	12.12	21.27	10.57		17.42
- personal accident	12	4.47	3.83	10.08	13	38.91	9.70		18.71
- other	13	6.68	5.92	17.03	10.44	25.17	11.41		16.79
Subtotal - Private Passenger	14	6.07	4.30	16.58	11.64	23.82	10.44		17.29
Other than Private Passenger - liability	15	7.52	4.78	10.08	5.68	34.06	18.78	2.08	19.16
- personal accident	16	5.82	4.23	8.28	3.94	9.76	11.87	0.21	9.06
- other	17	6.74	7.82	9.99	4.70	31.74	17.85	5.03	20.56
Subtotal - Other than Private Passenger	18	7.13	5.93	9.88	5.09	32.56	17.22	3.45	19.47
Facility Assoc. Residual Market - liability	22	3.60	4.93	14.81	11.75		16.84		20.09
- personal accident	23	3.71	3.90	11.96	10.12		12.56		16.09
- other	24	3.89	4.75	15.24	11.94		15.90		21.37
Subtotal - Facility Assoc. Residual Market	25	3.63	4.72	14.44	11.46		16.29		20.38
Automobile - Subtotal	19	5.94	3.38	14.58	10.97	23.53	11.84	1.97	0.84
- liability	20	4.61	2.90	16.47	11.31	36.61	9.89	0.99	0
- personal accident	21	6.56	5.43	16.01	9.41	26.29	12.45	3.69	17.66
- other	29	6.03	4.58	15.53	10.47	25.32	11.34	2.87	17.72
Automobile - total									

PAGE 67.39 FOR P&C

Provincial, LOB market share fields added as well as easy to use pseudo-statement pages for market share ratios by line and province.

Company: Manufacturers Life Insurance Company (The)
 Period: 2014.4
 Page: (95.050) Market Share

Manufacturers Life Insurance Company (The)
 95.050
 2014.4

NON-CONSOLIDATED
 Market Share

	Newfoundland & Labrador (01)	P.E.I. (02)	Nova Scotia (03)	New Brunswick (04)	Quebec (05)	Ontario (06)	Manitoba (07)	Saskatchewan (08)	Alberta (09)	British Columbia (10)	Yukon (11)	Northwest Territories (12)	Nunavut (13)	Miscellaneous (18)
INDIVIDUAL														
Life														
Direct 020	22.01	19.84	20.04	14.93	12.87	19.36	15.90	13.09	15.10	22.20	12.92	19.02	1.29	31.16
Annually														
Direct 120	5.61	2.76	1.84	1.79	1.64	9.79	7.29	4.85	5.44	7.62	1.33	1.79		
Accident & Sickness														
Direct 220	20.39	21.63	23.52	15.22	12.97	32.21	20.69	15.81	24.45	22.89	21.22	31.37	11.68	49.08
GROUP														
Life														
Direct 320	13.41	5.91	16.62	16.16	8.94	17.82	7.53	7.32	12.92	13.06	5.70	9.98	10.39	28.11
Annually														
Direct 420	18.96	5.89	3.25	5.30	0.84	5.79	2.79	5.10	10.41	5.02	90.24	4.01	24.30	69.75
Accident & Sickness														
Direct 520	16.63	10.70	27.36	25.38	13.76	26.89	16.35	9.62	15.63	18.18	3.23	18.12	8.03	3.05

Source: MSA Research LH Software
<http://www.msaresearch.com>

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Class of Insurance	Newfoundland & Labrador (01)	Prince Edward Island (02)	Nova Scotia (03)	New Brunswick (04)	Quebec (05)	Ontario (06)	Manitoba (07)	Saskatchewan (08)	Alberta (09)
LICENSED (Y/N)	01								
Property - Personal excluding Home and Product Warranty	03	0	0	3,062	3,688	8,685	53,981	0	0
- Home Warranty	04	0	0	0	0	0	0	0	0
- Product Warranty	05	0	0	0	0	0	0	0	0
Subtotal - Personal	06	0	0	3,062	3,688	8,685	53,981	0	0
- commercial	07	0	0	0	0	0	0	0	0
Property - total	09	0	0	3,062	3,688	8,685	53,981	0	0
Aircraft	10	0	0	0	0	0	0	0	0
Automobile:									
Private Passenger - liability	11	0	0	3,341	4,209	8,397	93,861	0	0
- personal accident	12	0	0	611	962	150	58,638	0	0
- other	13	0	0	1,774	2,460	6,427	38,895	0	0
Subtotal - Private Passenger	14	0	0	5,726	7,681	12,974	191,394	0	0
Other than Private Passenger - liability	15	0	0	65	155	27	918	0	0
- personal accident	16	0	0	22	50	1	846	0	0
- other	17	0	0	72	204	82	1,179	0	0
Subtotal - Other than Private Passenger	18	0	0	149	409	110	2,943	0	0
Facility Assoc. Residual Market - liability	22	0	0	202	144	1,063	0	0	193
- personal accident	23	0	0	33	32	646	0	0	181
- other	24	0	0	71	78	303	0	0	199
Subtotal - Facility Assoc. Residual Market	25	0	0	306	254	1,966	0	0	386

Discrete Period Analysis

Ability to view 3mos, YTD or rolling twelve month information for selected statement pages.

Significantly enhanced documentation and tips for every aspect of the platform.

Help information is currently only available in English. French explanations will be added soon.

Company Groups

Summary

This page allows you to create and manage your own company groups. Detailed information regarding each part of this page can be found by expanding the links below.

Toolbar Explanation

Defining and Creating a New Company Group

Defining your company group:
Enter a name/description and choose a category for your company group.

Choose a category for your company group **Save or cancel changes to your company group**

Name: 2016 Project Companies Enter a name for your company group here

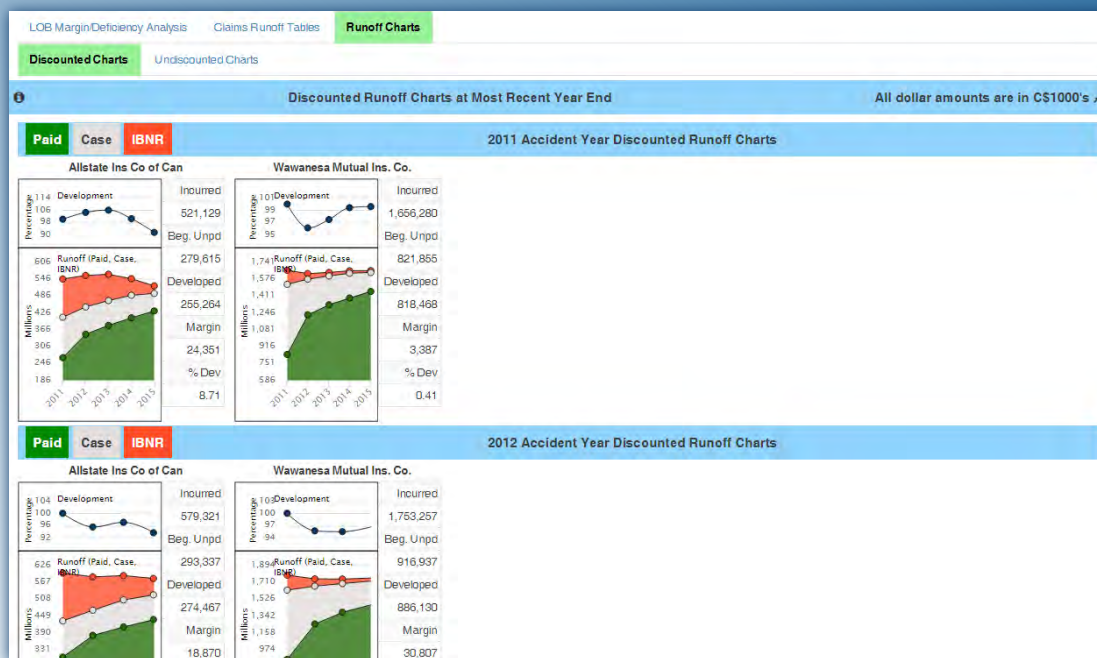
Category: Project Group Type: Simple Advanced Company Group (Period Specific)

Description: Selected companies for 2016 project

Enter a description for your company group here Edit the advanced company group settings

Creating your company group:

Filter the list on the left-hand side of the page until you see the type of companies you wish to add to your group. The Invert, Select All, and Clear All buttons can be used to quickly add or remove companies from your selection. The search field can be used to quickly find companies. Once you have decided on a company that you would like to add to your company group, select the checkbox located to the left of its name. You can also drag across several companies to add all of the companies to your selection. To add the selected companies to your company group, click the → symbol located in the middle of the page.



- Analyze LOB calendar-year, accident-year and margin/deficiency ratios for up to five companies, benchmarks or composites
 - Show summarized run-off data on a discounted or undiscounted basis for up to five companies, benchmarks or composites
 - View MSA's proprietary accident-year runoff charts and data on a discounted or undiscounted basis for up to five companies, benchmarks or composites.

Company	ss_NT	WP SubTotAuto_PrivPass_NUM	WP SubTotAuto_PrivPass_OUT	WP SubTotAuto_PrivPass_TOT	WP Auto_Not_PrivPass_Liab_NF	WP Auto_Not_PrivPass_Liab_PE
B01_Total Canadian Property Casualty Industry	15,140	1,924	348,934	22,311,805	30,948	
B02_Total Canadian Property Casualty Industry (Inc. Lloyd's Ex ICBC and SAF)	15,140	1,924	348,934	17,794,847	30,948	
B03_Total Canadian Property Casualty Industry (Ex Lloyd's)	15,140	1,924	348,934	22,302,929	30,875	
B04_Total Canadian Property Casualty Industry (Ex ICBC_SAF Ex Lloyd's)	15,140	1,924	348,934	17,785,971	30,875	
B05_Total Federal Companies (Ex Lloyd's)	14,874	1,834	348,934	18,640,447	30,400	
B06_Total Provincially Licensed (Ex ICBC and SAF)	466	90	0	2,145,524	475	
B07_Canadian Domestic Insurers	15,140	1,913	348,934	21,105,014	29,733	
B08_Canadian Domestic Insurers (Ex ICBC and SAF)	15,140	1,913	348,934	16,568,056	29,733	
B09_Foreign Branches (Ex Lloyd's)	0	11	0	1,197,915	1,142	
B10_Mutual Companies	0	0	348,934	3,633,975	1,020	
B11_Stock Companies	15,140	1,924	0	14,151,998	29,355	
B12_Broker Writers (Ex Lloyd's)	7,587	1,191	348,934	13,456,702	26,766	
B13_Broker Writers (Ex ICBC_SAF and Lloyd's)	7,587	1,191	348,934	8,939,744	26,756	
B14_Agency and Direct Writers	7,553	733	0	9,266,727	6,193	
B15_Primary Companies (Ex Lloyd's)	15,140	1,924	348,934	22,302,929	30,875	
B16_Primary Companies (Ex ICBC SAF and Lloyd's)	15,140	1,824	348,934	17,785,971	30,875	
B17_Reinsurers	0	0	0	0	0	
B18_Canadian Owned Companies	11,356	1,272	348,934	16,982,520	13,188	
B19_Canadian Owned Companies (Ex ICBC_SAF)	11,356	1,272	348,934	12,465,582	13,188	
B20_US Owned Companies	338	44	0	2,752,688	4,971	

New query interface with quick filter functionality and improved sorting.

Please note that due to the scope of enhancements introduced in this flow you may come across some issues or bugs. If you find a problem please don't hesitate to let us know. We will make every effort to correct issues as they arise expeditiously and minimize impact on you.

We look forward to hearing from you, your comments and feedback are always welcome. Don't be shy, tell us what you think!

If you already have access to the platform – log in and check it out. If you don't yet subscribe, contact us for a free demo.

Please contact Tesfaye (Tes) Fekade with any questions, concerns or issues at:
Tesfaye.fekade@msaresearch.com or **416 368-0777 x23**